BMI Merchandise (Bonita Marie); Trend-Forward Redemption Products and the Finest Support Logistics for the Nation's Leading Multi-tainment Venues



BMI Merchandise; The Finest Products and Support Logistics for the Nation's Leading Multi-tainment Venues

*BMI Merchandise is the amusement industry's finest supplier of on-trend merchandise to the nation's leading multi-tainment destinations. We're also the recipient of the 2014 American Amusement Machine Association's (A.A.M.A.) Supplier of the Year Award.

*Our key customers range from Dave & Buster's to Main Event to Disney's Parks to America's Incredible Pizza - and include locations as diverse as all cruise ship lines to the industry's most successful regional venues.

*BMI features the world's leading brands, hottest licenses and most innovative merchandise – all selected to appeal to players of all ages and to really drive arcade revenue.

*Our Automated Reorder System (ARS) brings a new paradigm to redemption management and inventory control. It aligns with all redemption POS systems to ensure locations are consistently in-stock (and with the most trend-forward merchandise), yet with no excess inventory - <u>guaranteed</u>.

*ARS's proprietary plan-o-gram technology combined with BMI's best-in-class redemption revamps (see examples on the following pages) take the guesswork and human error out of the merchandising process. We back it up with a consistent, robust range of products across every point value, priced right and instock.

*From our family to yours, BMI looks forward to bringing a new redemption merchandising paradigm to the amusement industry. . .





BMI's David Katz (center) accepting A.A.M.A.'s Supplier of the Year Award from A.A.M.A.'s Peter Gustafson and John Schultz at the 2014 Amusement Expo (3/26/14).







BMI; Digital Plan-O-Gram Technology, Along with On-Location Merchandising Expertise **Digital plan-a-gram of redemption wall:** BMI creates digital plan-o-grams, merchandise "templates" that transform redemption areas. We then specify how and where every proposed item is to be ant merchandised. Once approved, our team is on-site to set it up and train staff. Back Wall **Right Wall In-store image:** Lucite Bins - 8" x 8" Bins - 36 Total Bins Plush Bins - 36" Tall - 24" Wide - 8 Bins 3-D image of redemption area: BMI digitally builds the "bones" of the redemption space – depicting where slat, grid, bins, etc. would go. Back Wall **Right Wall In-store image:**





BMI Automated Replenishment System (ARS); Expertise Attained by Working With All Leading Redemption POS Systems.

BMI's automated replenishment system (ARS) maximizes every redemption POS system, by seamlessly facilitating the purchase and delivery of weekly orders.

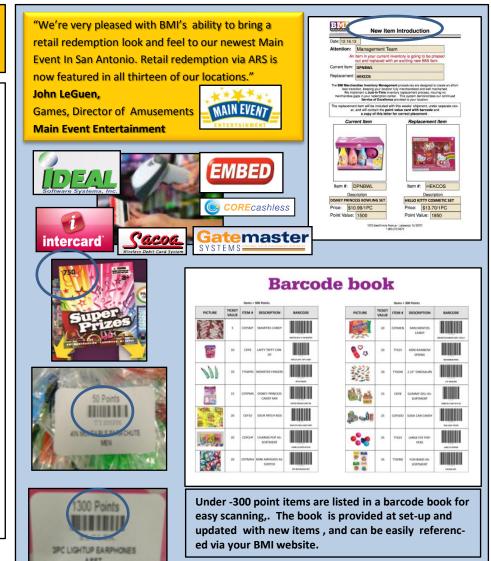
Upon electronic (or manual) receipt of weekly inventory, BMI replenishes exactly to the item par value, previously established, ensuring no out-of-stocks or excess inventory.

Every BMI redemption item will arrive bar-coded, and with stickered or hanging tag ticket values plainly visible (see right).

This alleviates the need for location personnel to affix point values to every redemption item, a significant labor savings.

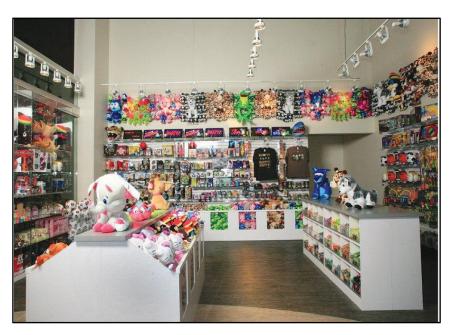
Naturally, all ticket values for each product are established and approved in advance of shipment.

Before new items are shipped, each location is e-mailed a new item letter (see upper right). New products then arrive with applicable point value cards and bar codes, in a separate carton from the other, continuing items.

















BMI Merchandise is strategically located between New York City and Philadelphia - where our best-inclass distribution logistics ensures expedited deliveries to the nation's amusement destinations.



BMI Key Sales Contact Info.		
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Images of BMI's brand new distribution center (5/1/14), located at 1960 Rutgers Univ. Blvd., Lakewood, NJ 08701:



